



fulfilmentcrowd

The scheme is based on all fulfilmentcrowd revenues (denominated in GBP) generated from referred clients across all territories – UK, EU and US, with commissions payable thereon:

1. The Qualifying Period for commissions is the first year (52 weekly billing cycles) of service, per Referred Client, starting from the date of the first invoice.
2. The Qualifying Revenue is the net invoicing attributable to a Referred Client, net of VAT or sales tax, and after deduction of any credits, discounts, disputed amounts, or bad debts.
3. A Referred Client is any entity or person introduced to fulfilmentcrowd during this agreement as a result of a Referral by the Partner to fulfilmentcrowd, excluding any entity or person who has at that time or previously had an existing relationship with fulfilmentcrowd.
4. A Referral is an introduction to a client with a contact name and phone number.
5. Under certain trading circumstances, fulfilmentcrowd reserve the right to exempt any services from Qualifying Revenue without notice.
6. The standard Partner Referral Commission rate shall be 1% of Qualifying Revenue during the Qualifying Period.
7. A maximum Partner Referral Commission of £5,000.00 (payable to the Partner) shall apply to each Referred Client.
8. The Partner will receive a Statement of Qualifying Revenue and Partner Referral Commissions, quarterly in arrears, no later than 30 days after the end of quarter.
9. The Partner Statement shall be itemised by Referred Client and month and Purchase Order issued for billing and reconciliation.
10. The Partner will be required to present a VAT invoice for settlement.
11. Upon receipt of the Partner's Invoice, this will be processed for payment within 30 days of the date received by fulfilmentcrowd, or invoice date, whichever is later.

This agreement is renewable annually and applicable on all referred clients up to and including the 31st March 2023.

Illustration

Example: Client X

Month	Qualifying Revenue
Month 1	£5,000.00
Month 2	£5,000.00
Month 3	£10,000.00

Quarterly Partner Referral Commission Payment Due to Partner - £200.00

Month 4	£50,000.00
Month 5	£100,000.00
Month 6	£200,000.00

Quarterly Partner Referral Commission Payment Due to Partner - £3,500.00 (cumulative £3,700.00)

Month 7 £50,000.00

Month 8 £50,000.00

Month 9 £50,000.00

Quarterly Partner Referral Commission Payment Due to Partner - £1,300.00 (cumulative £5,000.00)

Month 10 £50,000.00

Month 11 £50,000.00

Month 12 £50,000.00

End of Year One Partner Referral Commission Payment Due to Partner - £0.00